## **The Callan Periodic Table of Investment Returns**

## Annual Returns for Key Indices Ranked in Order of Performance (1994–2013)

1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
MSCI	S&P 500	S&P 500	S&P 500	S&P 500	MSCI	Russell	Russell	Barclays	MSCI	MSCI	MSCI	MSCI	MSCI	Barclays	MSCI	Russell	Barclays	MSCI	Russell
EAFE	Growth	Growth	Growth	Growth	Emerging	2000 Value	2000 Value	Agg	Emerging	Emerging	Emerging	Emerging	Emerging	Agg	Emerging	2000	Agg	Emerging	2000
					Markets				Markets	Markets	Markets	Markets	Markets		Markets	Growth		Markets	Growth
7.78%	38.13%	23.97%	36.52%	42.16%	66.42%	22.83%	14.02%	10.26%	56.28%	25.95%	34.54%	32.59%	39.78%	5.24%	79.02%	29.09%	7.84%	18.63%	43.30%
S&P 500	S&P 500	S&P 500	S&P 500	S&P 500	Russell	Barclays	Barclays	Barclays	Russell	Russell	MSCI	MSCI	MSCI	Barclays	Barclays	Russell	Barclays	Russell	Russell
Growth					2000	Agg	Agg	Corp High	2000	2000 Value	EAFE	EAFE	EAFE	Corp High	Corp High	2000	Corp High	2000 Value	2000
					Growth			Yield	Growth					Yield	Yield		Yield		
3.13%	37.58%	22.96%	33.36%	28.58%	43.09%	11.63%	8.43%	-1.41%	48.54%	22.25%	13.54%	26.34%	11.17%	-26.16%	58.21%	26.85%	4.98%	18.05%	38.82%
S&P 500	S&P 500	S&P 500	Russell	MSCI	S&P 500	S&P 500	Barclays	MSCI	Russell	MSCI	S&P 500	Russell	S&P 500	Russell	Russell	Russell	S&P 500	S&P 500	Russell
	Value	Value	2000 Value	EAFE	Growth	Value	Corp High	Emerging	2000	EAFE	Value	2000 Value	Growth	2000 Value	2000	2000 Value	Growth	Value	2000 Value
							Yield	Markets							Growth				
1.32%	36.99%	22.00%	31.78%	20.00%	28.24%	6.08%	5.28%	-6.00%	47.25%	20.25%	5.82%	23.48%	9.13%	-28.92%	34.47%	24.50%	4.65%	17.68%	34.52%
S&P 500	Russell	Russell	S&P 500	S&P 500	MSCI	Russell	Russell	Russell	Russell	Russell	S&P 500	S&P 500	Russell	Russell	MSCI	MSCI	S&P 500	MSCI	S&P 500
Value	2000 Growth	2000 Value	Value	Value	EAFE	2000	2000	2000 Value	2000 Value	2000		Value	2000 Growth	2000	EAFE	Emerging Markets		EAFE	Growth
0.049/		04.070/	00.00%	44.000/	00.000/	0.00%	0.400/	44 400/	40.000/	40.000/	4 0 4 9 /	00.040/		00 70%	04 700/		0.440/	47.000/	00 75%
-0.64%	31.04%	21.37%	29.98%	14.69%	26.96%	-3.02%	2.49%	-11.43%	46.03%	18.33%	4.91%	20.81%	7.05%	-33.79%	31.78%	19.20%	2.11%	17.32%	32.75%
Barclays	Russell 2000	Russell 2000	Russell 2000	Barclays	Russell 2000	Barclays	MSCI	MSCI EAFE	MSCI EAFE	S&P 500 Value	Russell 2000 Value	Russell 2000	Barclays	S&P 500	S&P 500	Barclays	S&P 500 Value	Russell 2000	S&P 500
Corp High Yield	2000	2000	2000	Agg	2000	Corp High Yield	Emerging Markets	EAFE	EAFE	value	2000 value	2000	Agg	Growth	Growth	Corp High Yield	value	2000	
-1.03%	28.45%	16.49%	22.36%	8.70%	21.26%	-5.86%	-2.37%	-15.94%	38.59%	15.71%	4.71%	18.37%	6.97%	-34.92%	31.57%	15.12%	-0.48%	16.35%	32.39%
Russell	Russell	Barclavs	Russell	Barclavs	S&P 500	S&P 500	Russell	Russell	S&P 500	Russell	Russell	S&P 500	S&P 500	S&P 500	Russell	S&P 500	Russell	S&P 500	S&P 500
2000 Value	2000 Value	Corp High	2000	Corp High			2000	2000	Value	2000	2000	001 000	001 000	001 000	2000	Value	2000	001 000	Value
2000 1000	2000 10.00	Yield	Growth	Yield			Growth	2000	Value	Growth	2000					raido	Growth		Value
-1.54%	25.75%	11.35%	12.95%	1.87%	21.04%	-9.11%	-9.23%	-20.48%	31.79%	14.31%	4.55%	15.79%	5.49%	-37.00%	27.17%	15.10%	-2.91%	16.00%	31.99%
Russell	Barclays	Russell	Barclays	Russell	S&P 500	MSCI	S&P 500	S&P 500	Barclays	Barclays	Russell	Russell	S&P 500	Russell	S&P 500	S&P 500	Russell	Barclays	MSCI
2000	Corp High	2000	Corp High	2000	Value	EAFE	Value	Value	Corp High	Corp High	2000	2000	Value	2000			2000	Corp High	EAFE
	Yield	Growth	Yield	Growth					Yield	Yield	Growth	Growth		Growth				Yield	
-1.82%	19.18%	11.26%	12.76%	1.23%	12.73%	-14.17%	-11.71%	-20.85%	28.97%	11.13%	4.15%	13.35%	1.99%	-38.54%	26.47%	15.06%	-4.18%	15.81%	22.78%
Russell	Barclays	MSCI	Barclays	Russell	Barclays	S&P 500	S&P 500	S&P 500	S&P 500	S&P 500	S&P 500	Barclays	Barclays	S&P 500	S&P 500	S&P 500	Russell	S&P 500	Barclays
2000	Agg	EAFE	Agg	2000	Corp High	Growth					Growth	Corp High	Corp High	Value	Value	Growth	2000 Value	Growth	Corp High
Growth					Yield							Yield	Yield						Yield
-2.43%	18.46%	6.05%	9.64%	-2.55%	2.39%	-22.08%	-11.89%	-22.10%	28.68%	10.88%	4.00%	11.85%	1.87%	-39.22%	21.17%	15.05%	-5.50%	14.61%	7.44%
Barclays	MSCI	MSCI	MSCI	Russell	Barclays	Russell	S&P 500	S&P 500	S&P 500	S&P 500	Barclays	S&P 500	Russell	MSCI	Russell	MSCI	MSCI	Russell	Barclays
Agg	EAFE	Emerging	EAFE	2000 Value	Agg	2000	Growth	Growth	Growth	Growth	Corp High	Growth	2000	EAFE	2000 Value	EAFE	EAFE	2000	Agg
		Markets				Growth					Yield							Growth	
-2.92%	11.21%	6.03%	1.78%	-6.45%	-0.82%	-22.43%	-12.73%	-23.59%	25.66%	6.13%	2.74%	11.01%	-1.57%	-43.38%	20.58%	7.75%	-12.14%	14.59%	-2.02%
MSCI	MSCI	Barclays	MSCI	MSCI	Russell	MSCI	MSCI	Russell	Barclays	Barclays	Barclays	Barclays	Russell	MSCI	Barclays	Barclays	MSCI	Barclays	MSCI
Emerging	Emerging	Agg	Emerging	Emerging	2000 Value	Emerging	EAFE	2000	Agg	Agg	Agg	Agg	2000 Value	Emerging	Agg	Agg	Emerging	Agg	Emerging
Markets	Markets		Markets	Markets		Markets		Growth						Markets			Markets		Markets
-7.32%	-5.21%	3.64%	-11.59%	-25.34%	-1.49%	-30.61%	-21.44%	-30.26%	4.10%	4.34%	2.43%	4.33%	-9.78%	-53.18%	5.93%	6.54%	-18.17%	4.21%	-2.27%

The Callan Periodic Table of Investment Returns conveys the strong *case for diversification* across asset classes (stocks vs. bonds), investment styles (growth vs. value), capitalizations (large vs. small), and equity markets (U.S. vs. international). The Table highlights the uncertainty inherent in all capital markets. Rankings change every year. Also noteworthy is the difference between absolute and relative performance, as returns for the top-performing asset class span a wide range over the past 20 years.

A printable copy of The Callan Periodic Table of Investment Returns is available on our website at www.callan.com.

## The Callan Periodic Table of Investment Returns 1994–2013

Callan's Periodic Table of Investment Returns depicts annual returns for 10 asset classes, ranked from best to worst performance for each calendar year. The asset classes are color-coded to enable easy tracking over time. We describe the well-known, industry-standard market indices that we use as proxies for each asset class in the text below.

- Barclays Aggregate Bond Index (formerly the Lehman Brothers Aggregate Bond Index) includes U.S. government, corporate, and mortgage-backed securities with maturities of at least one year.
- Barclays Corporate High Yield Bond Index measures the market of USD-denominated, non-investment grade, fixed-rate, taxable corporate bonds. Securities are classified as high yield if the middle rating of Moody's, Fitch, and S&P is Ba1/BB+/BB+ or below, excluding emerging market debt.
- MSCI EAFE is a Morgan Stanley Capital International Index that is designed to measure the performance of the developed stock markets of Europe, Australasia, and the Far East.
- MSCI Emerging Markets is a Morgan Stanley Capital International Index that is designed to measure the performance of equity markets in 21 emerging countries around the world.
- Russell 2000 measures the performance of small capitalization U.S. stocks. The Russell 2000 is a market-value-weighted index of the 2,000 smallest stocks in the broad-market Russell 3000 Index. These securities are traded on the NYSE, AMEX, and NASDAQ.
- Russell 2000 Value and Russell 2000 Growth measure the performance of the growth and value styles of investing in small cap U.S. stocks. The indices are constructed by dividing the market capitalization of the Russell 2000 Index into Growth and Value indices, using style "factors" to make the assignment. The Value Index contains those Russell 2000 securities with a greater-than-average value orientation, while the Growth Index contains those securities with a greater-than-average growth orientation. Securities in the Value Index generally have lower price-to-book and price-earnings ratios than those in the Growth Index. The indices are market-capitalization-weighted. The constituent securities are not mutually exclusive.
- S&P 500 measures the performance of large capitalization U.S. stocks. The S&P 500 is a market-value-weighted index of 500 stocks that are traded on the NYSE, AMEX, and NASDAQ. The weightings make each company's influence on the Index performance directly proportional to that company's market value.
- S&P 500 Growth and S&P 500 Value measure the performance of the growth and value styles of investing in large cap U.S. stocks. The indices are constructed by dividing the market capitalization of the S&P 500 Index into Growth and Value indices, using style "factors" to make the assignment. The Value Index contains those S&P 500 securities with a greater-than-average value orientation, while the Growth Index contains those securities with a greater-than-average growth orientation. The indices are market-capitalizationweighted. The constituent securities are not mutually exclusive.

## Callan

Callan was founded as an employeeowned investment consulting firm in 1973. Ever since, we have empowered institutional clients with creative, customized investment solutions that are uniquely backed by proprietary research, exclusive data, ongoing education and decision support. Today, Callan advises on more than \$1.8 trillion in total assets, which makes us among the largest independently owned investment consulting firms in the U.S. We use a client-focused consulting model to serve public and private pension plan sponsors, endowments, foundations, operating funds, smaller investment consulting firms, investment managers, and financial intermediaries. For more information, please visit www.callan.com.

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